

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event Reported): November 4, 2024

Gladstone Commercial Corporation

(Exact Name of Registrant as Specified in Charter)

Maryland
(State or Other Jurisdiction of Incorporation)

001-33097
(Commission File Number)

02-0681276
(I.R.S. Employer Identification Number)

1521 Westbranch Drive, Suite 100, McLean, Virginia 22102

(Address of Principal Executive Offices) (Zip Code)

(703) 287-5800

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	GOOD	The Nasdaq Stock Market LLC
6.625% Series E Cumulative Redeemable Preferred Stock, par value \$0.001 per share	GOODN	The Nasdaq Stock Market LLC
6.00% Series G Cumulative Redeemable Preferred Stock, par value \$0.001 per share	GOODO	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 4, 2024, Gladstone Commercial Corporation issued a press release announcing its financial results for the third quarter ended September 30, 2024. The text of the press release is included as Exhibit 99.1 to this Current Report on Form 8-K. Pursuant to the rules and regulations of the Securities and Exchange Commission, such exhibit and the information set forth therein and herein are deemed to be furnished and shall not be deemed to be filed.

Item 9.01. Financial Statements and Exhibits.

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.
- (d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release dated November 4, 2024.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Gladstone Commercial Corporation

Date: November 4, 2024

By: /s/ Gary Gerson
Gary Gerson
Chief Financial Officer

Gladstone Commercial Corporation Reports Results for the Third Quarter Ended September 30, 2024

Please note that the limited information that follows in this press release is not adequate to make an informed investment judgment.

MCLEAN, VA, November 4, 2024 (ACCESSWIRE) -- Gladstone Commercial Corporation (Nasdaq: GOOD) ("Gladstone Commercial" or the "Company") today reported financial results for the third quarter ended September 30, 2024. A description of funds from operations, or FFO, and Core FFO, both non-GAAP (generally accepted accounting principles in the United States) financial measures, are located at the end of this press release. All per share references are to fully-diluted weighted average shares of common stock and Non-controlling OP Units, unless otherwise noted. For further detail, please also refer to both the quarterly financial supplement and the Company's Quarterly Report on Form 10-Q, which can be retrieved from the Investors section of our website at www.gladstonecommercial.com.

Summary Information (dollars in thousands, except share and per share data):

	As of and for the three months ended			
	September 30, 2024	June 30, 2024	\$ Change	% Change
Operating Data:				
Total operating revenue	\$ 39,235	\$ 37,057	\$ 2,178	5.9 %
Total operating expenses	(28,546) (1)	(25,973)	(2,573)	9.9 %
Other income (expense), net	1,032 (2)	(9,484) (4)	10,516	(110.9) %
Net income	\$ 11,721	\$ 1,600	\$ 10,121	632.6 %
Less: Dividends attributable to preferred stock	(3,106)	(3,116)	10	(0.3) %
Less: Dividends attributable to senior common stock	(106)	(105)	(1)	1.0 %
Add/Less: Gain (loss) on extinguishment of Series F preferred stock, net	2	(4)	6	(150.0) %
Net income (loss) available (attributable) to common stockholders and Non-controlling OP Unitholders	\$ 8,511	\$ (1,625)	\$ 10,136	(623.8) %
Add: Real estate depreciation and amortization	13,343	16,015	(2,672)	(16.7) %
Add: Impairment charge	4,549	—	4,549	100.0 %
Add: Loss on sale of real estate, net	—	47	(47)	(100.0) %
Less: Gain on sale of real estate, net	(10,319)	—	(10,319)	100.0 %
Funds from operations available to common stockholders and Non-controlling OP Unitholders - basic	\$ 16,084	\$ 14,437	\$ 1,647	11.4 %
Add: Convertible senior common distributions	106	105	1	1.0 %
Funds from operations available to common stockholders and Non-controlling OP Unitholders - diluted	\$ 16,190	\$ 14,542	\$ 1,648	11.3 %
Funds from operations available to common stockholders and Non-controlling OP Unitholders - basic	\$ 16,084	\$ 14,437	\$ 1,647	11.4 %
Add: Bad debt write off	—	64	(64)	(100.0) %
Add: Asset retirement obligation expense	33	33	—	— %
Add: Realized loss on interest rate hedging instruments	51	—	51	100.0 %
Core funds from operations available to common stockholders and Non-controlling OP Unitholders - basic	\$ 16,168	\$ 14,534	\$ 1,634	11.2 %
Add: Convertible senior common distributions	106	105	1	1.0 %
Core funds from operations available to common stockholders and Non-controlling OP Unitholders - diluted	\$ 16,274	\$ 14,639	\$ 1,635	11.2 %
Share and Per Share Data:				
Net income (loss) available (attributable) to common stockholders and Non-controlling OP Unitholders - basic and diluted	\$ 0.20	\$ (0.04)	\$ 0.24	(600.0) %
FFO available to common stockholders and Non-controlling OP Unitholders - basic	\$ 0.38	\$ 0.36	\$ 0.02	5.6 %

FFO available to common stockholders and Non-controlling OP Unitholders - diluted	\$	0.38	\$	0.36	\$	0.02	5.6 %
Core FFO available to common stockholders and Non-controlling OP Unitholders - basic	\$	0.38	\$	0.36	\$	0.02	5.6 %
Core FFO available to common stockholders and Non-controlling OP Unitholders - diluted	\$	0.38	\$	0.36	\$	0.02	5.6 %
Weighted average shares of common stock and Non-controlling OP Units outstanding - basic		42,830,159		40,553,113		2,277,046	5.6 %
Weighted average shares of common stock and Non-controlling OP Units outstanding - diluted		43,169,458		40,895,360		2,274,098	5.6 %
Cash dividends declared per common share and Non-controlling OP Unit	\$	0.30	\$	0.30	\$	—	— %

Financial Position

Real estate, before accumulated depreciation	\$	1,238,271	(3)	\$	1,239,476	(5)	\$	(1,205)	(0.1)%
Total assets	\$	1,096,315		\$	1,105,546		\$	(9,231)	(0.8)%
Mortgage notes payable, net, borrowings under revolver, and borrowings under term loan, net	\$	692,647		\$	722,536		\$	(29,889)	(4.1)%
Total equity and mezzanine equity	\$	339,087		\$	315,862		\$	23,225	7.4 %
Properties owned		135	(3)		136	(5)		(1)	(0.7)%
Square feet owned		16,849,547	(3)		16,825,776	(5)		23,771	0.1 %
Square feet leased		98.5 %			98.5 %			— %	— %

- (1) Includes a \$4.5 million impairment charge recognized on one property during the three months ended September 30, 2024.
- (2) Includes a \$10.3 million gain on sale, net, from the sale of two properties during the three months ended September 30, 2024.
- (3) Includes two properties classified as held for sale of \$24.0 million and 750,191 square feet, in the aggregate.
- (4) Includes a \$0.05 million loss on sale, net, from the sale of one property during the three months ended June 30, 2024.
- (5) Includes two properties classified as held for sale of \$9.3 million and 26,331 square feet, in the aggregate.

Third Quarter Activity:

- **Collected 100% of cash rents:** Collected 100% of cash rents due during July, August, and September;
- **Acquired property:** Purchased one fully-occupied, 50,102 square foot property for \$10.2 million at a cap rate of 9.94%;
- **Sold properties:** Sold two non-core properties as part of our capital recycling program for an aggregate of \$14.2 million;
- **Renewed and leased space:** Renewed or leased 242,467 square feet with remaining lease terms ranging from 6.1 to 8.9 years at five of our properties;
- **Issued common stock under ATM Program:** Issued 2,694,286 shares of common stock for net proceeds of \$38.9 million;
- **Issued Series F Preferred Stock:** Issued 4,400 shares of our Series F Preferred Stock for net proceeds of \$0.1 million; and
- **Paid distributions:** Paid monthly cash distributions for the quarter totaling \$0.30 per share on our common stock and Non-controlling OP Units, \$0.414063 per share on our Series E Preferred Stock, \$0.375 per share on our Series F Preferred Stock, \$0.375 per share on our Series G Preferred Stock, and \$0.2625 per share on our senior common stock.

Third Quarter 2024 Results: Core FFO available to common shareholders and Non-controlling OP Unitholders for the three months ended September 30, 2024 was \$16.3 million, an 11.2% increase when compared to the three months ended June 30, 2024, equaling \$0.38 per share. Core FFO increased primarily due to a settlement received at one of our properties related to deferred maintenance.

Net income available to common stockholders and Non-controlling OP Unitholders for the three months ended September 30, 2024 was \$8.5 million, or \$0.20 per share, compared to net loss attributable to common stockholders and Non-controlling OP Unitholders for the three months ended June 30, 2024 of \$1.6 million, or \$0.04 per share. In the Summary Information table above, we provide a reconciliation of Core FFO to net income (loss) (which we believe is the most directly comparable GAAP measure to Core FFO) for the three months ended September 30, 2024 and June 30, 2024, a computation of basic and diluted Core FFO per weighted average share of common stock and Non-controlling OP Unit, and basic and diluted net income (loss) per weighted average share of common stock and Non-controlling OP Unit.

Subsequent to the end of the quarter:

- **Collected 100% of October cash rents:** Collected 100% of cash rents due in October;
- **Issued common stock under ATM Program:** Issued 182,368 shares for net proceeds of \$2.9 million;
- **Issued Series F Preferred Stock:** Issued 4,000 shares for net proceeds of \$0.1 million;
- **Issued new debt:** Borrowed \$15.2 million in fixed rate mortgage debt at an interest rate of 5.60% and a maturity date of August 31, 2029;
- **Repaid debt:** Repaid \$14.8 million in fixed rate mortgage debt at an interest rate of 4.04%; and
- **Declared distributions:** Declared monthly cash distributions for October, November, and December 2024, totaling \$0.30 per share on our common stock and Non-controlling OP Units, \$0.414063 per share on our Series E Preferred Stock, \$0.375 per share on our Series F Preferred Stock, \$0.375 per share on our Series G Preferred Stock, and \$0.2625 per share on our senior common stock.

Comments from Gladstone Commercial's President, Buzz Cooper: "Our financial results reflect consistent performance and stabilized revenues from our tremendous same store property occupancy, rent collection and growth, accretive real estate investments made during 2023 and 2024, and our ability to renew tenants, as well as our deleveraging and capital recycling programs. We have continued our capital recycling program, whereby we have sold non-core assets and used the proceeds to de-lever our portfolio, as well as acquire properties in our target growth markets. We have successfully exited six non-core assets thus far in 2024, and we have additional non-core assets we anticipate selling over the next one to two years that we believe will result in capital gains. We will continue to opportunistically sell non-core assets and redeploy the proceeds into stronger target growth markets with a focus on industrial investment opportunities. While we expect to face challenges due to the lingering effects of the pandemic, significant inflation with a corresponding increase in interest rates, and the geo-political and economic issues arising from international wars, we feel strongly about the depth of our tenant credit underwriting. We have collected 100% of the first three quarters' cash rents and 100% of October cash rents. We anticipate our tenants will successfully navigate the current economic climate and will be able to continue operating successfully when economic normalcy returns fully. Despite economic uncertainty, so far during 2024, we renewed or newly leased 2,626,199 square feet of properties with ten tenants. We are actively marketing our remaining vacant space and currently anticipate positive outcomes. We expect to continue to have access to the debt and equity markets, as necessary, for added liquidity. We believe our same store rents, which have increased by 2% annually in recent years, should continue to rise as we grow, and we will continue to primarily focus on investing in our target markets, with an emphasis on industrial properties and actively managing our portfolio."

Conference Call: Gladstone Commercial will hold a conference call on Tuesday, November 5, 2024, at 8:30 a.m. Eastern Time to discuss its earnings results. Please call (866) 424-3437 to enter the conference call. An operator will monitor the call and set a queue for questions. A conference call replay will be available beginning one hour after the call and will be accessible through November 12, 2024. To hear the replay, please dial (877) 660-6853 and use playback conference number 13748839. The live audio broadcast of the Company's quarterly conference call will also be available on the investors section of our website, www.gladstonecommercial.com.

About Gladstone Commercial: Gladstone Commercial Corporation is a real estate investment trust focused on acquiring, owning, and operating net leased industrial and office properties across the United States. Further information can be found at www.gladstonecommercial.com.

About the Gladstone Companies: Information on the business activities of the Gladstone family of funds can be found at www.gladstonecompanies.com.

Investor Relations: For Investor Relations inquiries related to any of the monthly distribution-paying Gladstone family of funds, please visit www.gladstonecompanies.com.

Non-GAAP Financial Measures:

FFO: The National Association of Real Estate Investment Trusts ("NAREIT") developed FFO as a relative non-GAAP supplemental measure of operating performance of an equity REIT to recognize that income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO, as defined by NAREIT, is net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property and impairment losses on property, plus depreciation and amortization of real estate assets, and after adjustments for unconsolidated partnerships and joint ventures. FFO does not represent cash flows from operating activities determined in accordance with GAAP and should not be considered an alternative to net income as an indication of its performance or to cash flow from operations as a measure of liquidity or ability to make distributions. The Company believes that FFO per share provides investors with an additional context for evaluating its financial performance and as a supplemental measure to compare it to other REITs; however, comparisons of its FFO to the

FFO of other REITs may not necessarily be meaningful due to potential differences in the application of the NAREIT definition used by such other REITs.

Core FFO: Core FFO is FFO adjusted for certain items that are not indicative of the results provided by the Company's operating portfolio and affect the comparability of the Company's period-over-period performance. These items include the adjustment for acquisition related expenses, gains or losses from early extinguishment of debt and any other non-recurring expense adjustments. Although the Company's calculation of Core FFO differs from NAREIT's definition of FFO and may not be comparable to that of other REITs, the Company believes it is a meaningful supplemental measure of its operating performance. Accordingly, Core FFO should be considered a supplement to net income computed in accordance with GAAP as a measure of our performance.

The Company's presentation of FFO, as defined by NAREIT, or presentation of Core FFO, does not represent cash flows from operating activities determined in accordance with GAAP and should not be considered an alternative to net income as an indication of its performance or to cash flow from operations as a measure of liquidity or ability to make distributions.

The statements in this press release regarding the forecasted stability of Gladstone Commercial's income, its ability, plans or prospects to re-lease its unoccupied properties, and grow its portfolio are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements inherently involve certain risks and uncertainties, although they are based on Gladstone Commercial's current plans that are believed to be reasonable as of the date of this press release. Factors that may cause actual results to differ materially from these forward-looking statements include, but are not limited to, Gladstone Commercial's ability to raise additional capital; availability and terms of capital and financing, both to fund its operations and to refinance its indebtedness as it matures; downturns in the current economic environment; the performance of its tenants; the impact of competition on its efforts to renew existing leases or re-lease space; and significant changes in interest rates. Additional factors that could cause actual results to differ materially from those stated or implied by its forward-looking statements are disclosed under the caption "Risk Factors" of its Form 10-K for the fiscal year ended December 31, 2023, as filed with the SEC on February 21, 2024, and other reports filed with the SEC. Gladstone Commercial cautions readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Gladstone Commercial undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

CONTACT:

Gladstone Commercial Corporation
(703) 287-5893